



July 19, 2007

Special Edition: To Brokers of NECA West Contractors

NECA West's Captive Insurance Program

At present time the program is well funded and we are meeting all the legal requirements to run a successful captive program.

The captive operations continue to be supported by Tribeca Strategic Advisors as our administrator.

We have streamlined the underwriting process. Our service contract with Pinnacle / Summit has ended; and we have entered into a new agreement with General Agency Services which means a **new contact** for your Workers Compensation submissions. A brief bio of these contacts is posted below.

Steve Omelia, CIC
Director of Program Underwriting

Steve directs the Los Angeles branch office for the General Agency Services, Inc. He brings over 15 years of insurance experience to the NECA program. Steve started his insurance carrier as a retail insurance agent and has progressed to his current position. He possesses extensive knowledge of artisan contractor and construction related risks. Steve has a close relationship with the WCIRB and is well versed in issues regarding classifications.

Grace Astorga
Associate Underwriter

Grace brings over 8 years workers' compensation experience specializing in Artisan Contractors and construction related risks, most recently as an Associate Underwriter for ARM of California/ Contractors First. (A Division of Arthur J Gallagher).

While at ARM, Grace was responsible for a vast portion of ARM of California's NECA book. She has extensive underwriting knowledge of the NECA program and is truly an asset to General Agency Services, Inc and the NECA Program.

Workers Compensation Insurance Contacts

Open Broker Program
Can be quoted through both programs!

Discover-Re / USF&G NECA West ADR

To obtain submission information contact:

Grace Astorga
Workers Compensation Underwriting
General Agency Services
Phone: 213-233-1928
Email: gastorga.gas@charterinternet.com

**Base rates as
low as \$1.50
below SCIF**

State Fund / SCIF NECA West ADR

To obtain submission information contact:

Don Knutsen
ADR Underwriting Manager
State Fund
Phone: 866-383-6920

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